

#### HMA AGRO INDUSTRIES LTD.

Five Star Export House Recognized by Government of India CIN No.: L74110UP2008PLC034977

Date: November 15, 2025

To,

**Dept. of Corporate Services- Listing Department** 

**Bombay Stock Exchange Limited** 

25th Floor, P J Towers Dalal Street, Mumbai -

400001,

**SCRIP CODE: 543929** 

To.

**Listing Department** 

The National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex, Bandra,

Mumbai – 400051

**SYMBOL: HMAAGRO** 

#### Sub: Investor Presentation for the Quarter and Half Year ended September 30, 2025

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed Investor Presentation on the performance of the Company for the quarter and half year ended September 30, 2025.

The above information is also available on the website of the Company at <a href="www.hmagroup.co">www.hmagroup.co</a>.

You are requested to take the above intimation in your records and acknowledge the receipt.

For HMA Agro Industries Limited

Nikhil Sundrani Company Secretary and Compliance Officer



# Investor Presentation

Q2-H1-FY26



#### **Overview of the Company**

#### HMA AGRO INDUSTRIES LTD.

Agra, Uttar Pradesh, India (Est. In Yr. 2008)

Website: www.hmagroup.co



:Industry

**Processed and Frozen Meat Products** 



:Business Type

Manufacturing, Processing, Exporting



:Certification

APEDA, ISO 9001, HACCP, FSSAI, Halal, GMP, GHP etc.

HMA Agro Industries Limited, a Government Recognized "Five Star Export House", is one of India's leading integrated meat processing and export Company, specializing in premium-quality of seafood, frozen buffalo meat, chicken, pet food, rice, and finished leather Products. The company operates state-of-the-art facilities with certifications including FSSAI, APEDA, ISO, HACCP, and Halal, ensuring global standards of quality, hygiene, and traceability.



VISION & MISSION



PRODUCT PORTFOLIO



MARKET PRESENCE



PRODUCTION INFRASTRUCTURE



QUALITY & CERTIFICATIONS



STRATEGIC ADVANTAGES





**GROWTH** 

**STRATEGY** 

SUSTAINABILITY INITIATIVES

#### **HMA AGRO INDUSTRIES LIMITED**

#### VISION & MISSION

#### Vision:

To be a globally recognized leader in high-quality, hygienically processed meat exports while ensuring sustainability and ethical practices.

#### Mission:

- To deliver premium quality meat products meeting international standards.
- To enhance customer satisfaction through continuous innovation and technology.
- To contribute to India's agribased exports and rural employment.

#### PRODUCT PORTFOLIO

- Seafood,
- •Frozen buffalo meat,
- Chicken,
- Pet food,
- •Rice,
- •Finished leather products.
- •By-products (tallow, bone meal, leather raw material)

#### MARKET PRESENCE

#### **Domestic:**

Supplying to leading food service chains, institutional buyers, and distributors.

#### **Export Markets:**

Middle East, Southeast Asia, Africa, Eastern Europe, Central Asia and Latin America.

**Export Share:** ~More than 95% of total sales revenue.

#### PRODUCTION INFRASTRUCTURE

- State-of-the-art automated slaughtering and processing units.
- Daily Production capacity: [1472 MT@day].
- In-house quality control & microbiological testing labs.
- Modern Effluent Treatment Plants ensuring zero discharge.

#### **HMA AGRO INDUSTRIES LIMITED**

#### QUALITY & CERTIFICATIONS

- ISO 9001:2015 (Quality Management System)
- ISO 22000 : 2018
- FSSC 22000
- ISO 45000 : 2018
- ISO 14001 : 2015
- HACCP (Food Safety)
- Halal Certification
- APEDA
- GMP
- GHP
- FSSAI

#### STRATEGIC ADVANTAGES

- Strong global customer base in over 40 countries
- Modern processing with traceability & hygiene assurance
- Experienced management with 15+ years of expertise
- Vertically integrated supply chain
- Sustainability & animal welfare focus
- Continuous R&D and product innovation

#### SUSTAINABILITY INITIATIVES

- Adoption of renewable energy in operations
- Water recycling through ETP/STP systems
- Zero waste-to-landfill policy
- Carbon footprint reduction initiatives

#### **GROWTH STRATEGY**

- Expansion of processing capacity
- Foray into value-added & retail packaged products
- Entry into new export geographies
- Technology upgrades for automation & Al-based quality checks
- Strategic partnerships & brand collaborations

#### **Cautionary Statement**

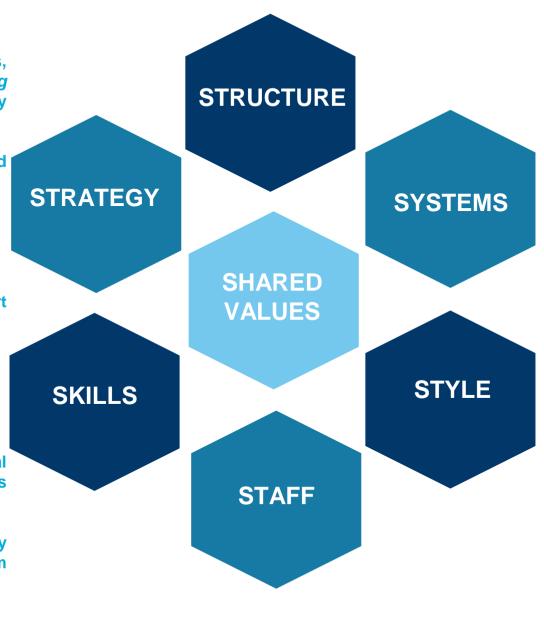
Certain statements made in this presentation relating to the Company's objectives, projections, outlook, expectations, and estimates may constitute "forward-looking statements" within the meaning of applicable laws and regulations. Actual results may differ materially from such expectations or projections, whether expressed or implied.

These forward-looking statements are based on various assumptions, expectations, and other factors, including but not limited to:

- **❖** Fluctuations in demand and pricing for meat and processed products
- Changes in consumer preferences, dietary trends, and export market conditions
- **❖** Competitive intensity within the domestic and international meat industry
- ❖ Variations in livestock availability and input costs such as feed, energy, and logistics
- **❖** Compliance with evolving government regulations, food safety standards, and export norms
- **❖** Changes in trade policies, taxation, or import/export restrictions
- **❖** Impact of climatic conditions, disease outbreaks, and bio security challenges
- **❖** Supply chain disruptions, transportation challenges, and currency rate fluctuations
- **Economic conditions affecting domestic and global consumption patterns**
- Other factors beyond the Company's direct control

These factors may affect our ability to successfully implement our growth and operational strategies. The Company, therefore, cannot guarantee that the forward-looking statements made herein will be realized.

The Company may, as necessary, alter, amend, modify, or make corrective changes to any such forward-looking statements, or issue updated statements as may be required from time to time based on subsequent developments and events.



#### **Management Commantory**

#### Commenting on the Results and Performance for Q2 & H1-FY26,

#### On a Standalone Basis

- ❖ The Revenues grew by 97.44% from Rs. 10,884.92 million in Q1FY26 to Rs. 21,491.68 million in Q2FY26 & by 57.13% from Rs.20,605.55 million in H1FY25 to Rs. 32,376.60 million in H1FY26,
- ❖ The EBIDTA grew by 303.90% from Rs. 179.06 million in Q1FY26 to Rs. 723.22 million in Q2FY26 & by 80.96% from Rs.498.61 million in H1FY25 to Rs. 902.28 million in H1FY26,
- ❖ The PBT grew by 573.22% from Rs. 95.75 million in Q1FY26 to Rs. 644.61 million in Q2FY26 & by 78.64% from Rs.414.44 million in H1FY25 to Rs. 740.36 million in H1FY26 &
- ❖ The PAT grew by 572.44% from Rs. 71.73 million in Q1FY26 to Rs. 482.34 million in Q2FY26 & by 100.84% from Rs. 275.88 million in H1FY25 to Rs. 554.07 million in H1FY26.

#### On a Consolidated Basis

- ❖ The Revenues grew by 91.99% from Rs. 11,226.10 million in Q1FY26 to Rs. 21,553.39 million in Q2FY26 & by 50.47% from Rs.21,784.75 million in H1FY25 to Rs. 32,779.49 million in H1FY26,
- ❖ The EBIDTA grew by 691.55% from Rs. 166.22 million in Q1FY26 to Rs. 1,315.71 million in Q2FY26 & by 69.36% from Rs.875.00 million in H1FY25 to Rs. 1,481.93 million in H1FY26,
- ❖ The PBT grew by 8,123.19% from Rs. 14.23 million in Q1FY26 to Rs. 1,170.16 million in Q2FY26 & by 86.50% from Rs.635.06 million in H1FY25 to Rs. 1,184.39 million in H1FY26 &
- ❖ The PAT grew by 14,940.03% from Rs. 5.97 million in Q1FY26 to Rs. 897.89 million in Q2FY26 & by 66.89% from Rs.541.60 million in H1FY25 to Rs. 903.86 million in H1FY26.



Mr. Gulzeb Ahmad (C.F.O.)

#### **Agenda**



Financial & Operational Highlights



**Business Highlights** 



Market Overview



Manufacturing Excellence



**Quality Control** 

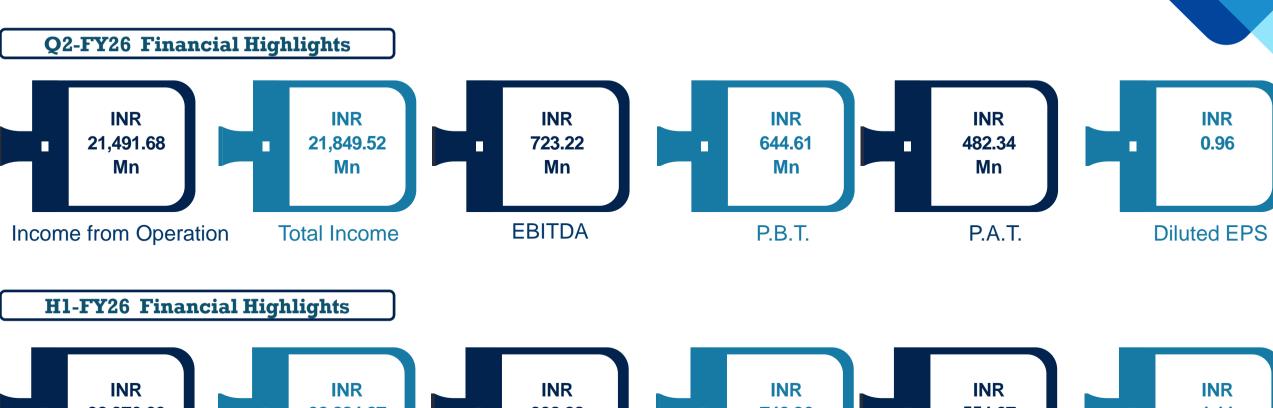


Thank You

# Financial & Operational Highlights Q2-H1 FY26



#### **Q2/H1-FY26 Standalone Basis**





#### Q1/Q2-FY26 Standalone Basis



Q2-FY26
Financial Operational
Highlights



H1-FY26
Financial Operational
Highlights

01

The Revenues from Rs. 10,884.92 million in Q1FY26 to Rs. 21,491.68 million in Q2FY26, Grow With 97.44%

02

The EBIDTA from Rs. 179.06 million in Q1FY26 to Rs. 723.22 million in Q2FY26, Grow With 303.90%

03

The PBT from Rs. 95.75 million in Q1FY26 to Rs. 644.61 million in Q2FY26, Grow With 573.22%

04

The PAT from Rs. 71.73 million in Q1FY26 to Rs. 482.34 million in Q2FY26, Grow With 572.44%

01

The Revenues from Rs. 20,605.55 million in H1FY25 to Rs. 32,376.60 million in H1FY26, Grow With 57.13%

02

The EBITDA from Rs. 498.61 million in H1FY25 to Rs. 902.28 million in H1FY25, Grow With 80.96%

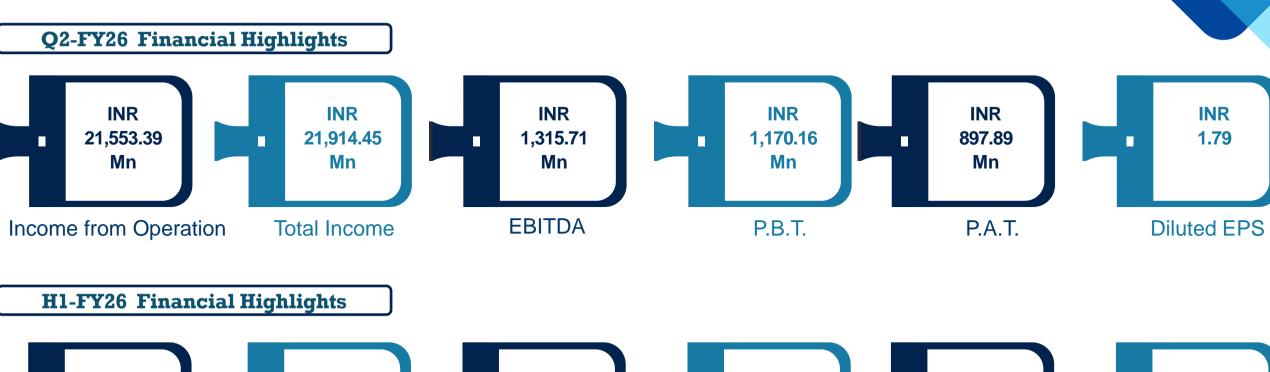
03

The PBT from Rs. 414.44 million in H1FY25 to Rs. 740.36 million in H1FY26, Grow With 78.64%

04

The PAT from Rs. 275.88 million in H1FY25 to Rs. 554.07 million in H1FY26, Grow With 100.84%

#### Q2/H1-FY26 Consolidated Basis





#### Q1/Q2-FY26 Consolidated Basis



Q2-FY26
Financial Operational
Highlights



H1-FY26
Financial Operational
Highlights

01

The Revenues from Rs. 11,226.10 million in Q1FY26 to Rs. 21,553.39 million in Q2FY26, Grow With 91.99%

02

The EBIDTA from Rs. 166.22 million in Q1FY26 to Rs. 1,315.71 million in Q2FY26, Grow With 691.55%

03

The PBT from Rs. 14.23 million in Q1FY26 to Rs. 1,170.16 million in Q2FY26, Grow With 8,123.19%

04

The PAT from Rs. 5.97 million in Q1FY26 to Rs. 897.89 million in Q2FY26, Grow With 14,940.03%

01

The Revenues from Rs. 21,784.75 million in H1FY25 to Rs. 32,779.49 million in H1FY26, Grow With 50.47%

02

The EBITDA from Rs. 875.00 million in H1FY25 to Rs. 1,481.93 million in H1FY26, Grow With 69.36%

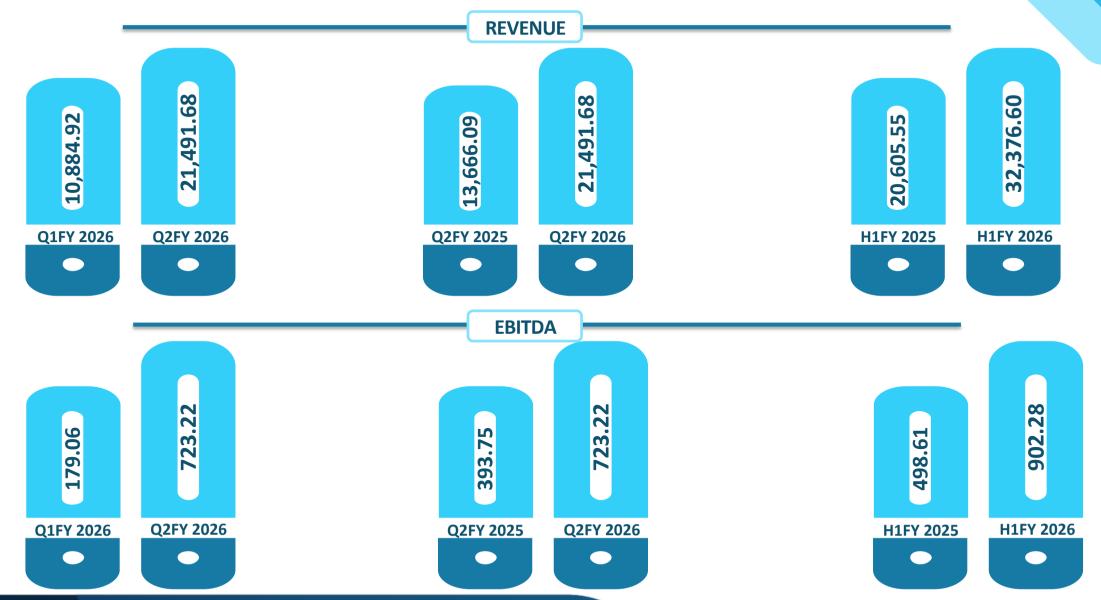
03

The PBT from Rs. 635.06 million in H1FY25 to Rs. 1,184.39 million in H1FY26, Grow With 86.50%

04

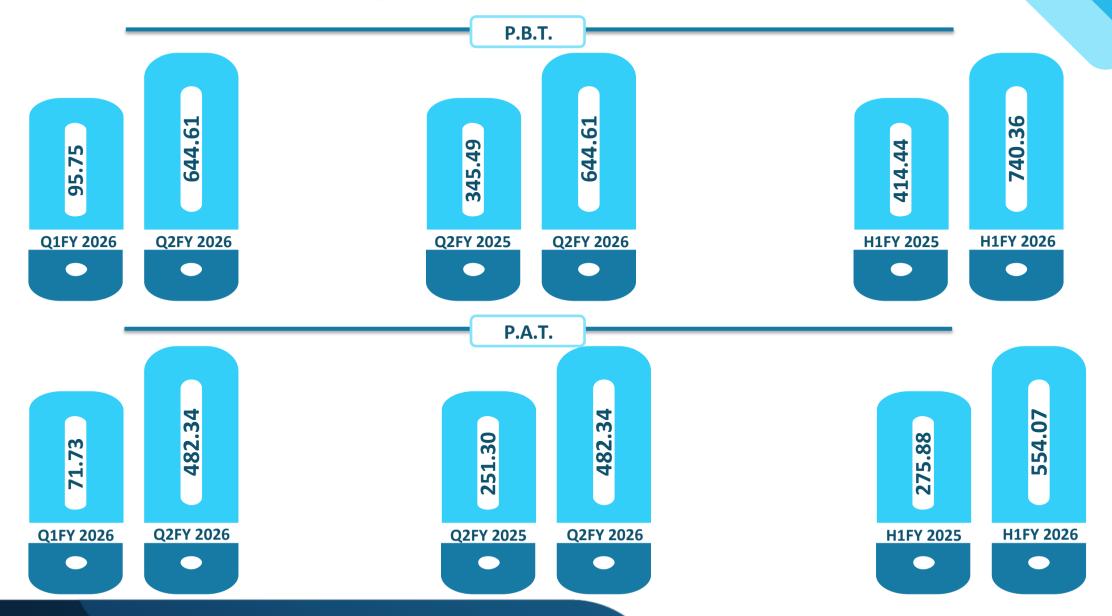
The PAT from Rs. 541.60 million in H1FY25 to Rs. 903.86 million in H1FY26, Grow With 66.89%

#### **Standalone Financial Highlights**

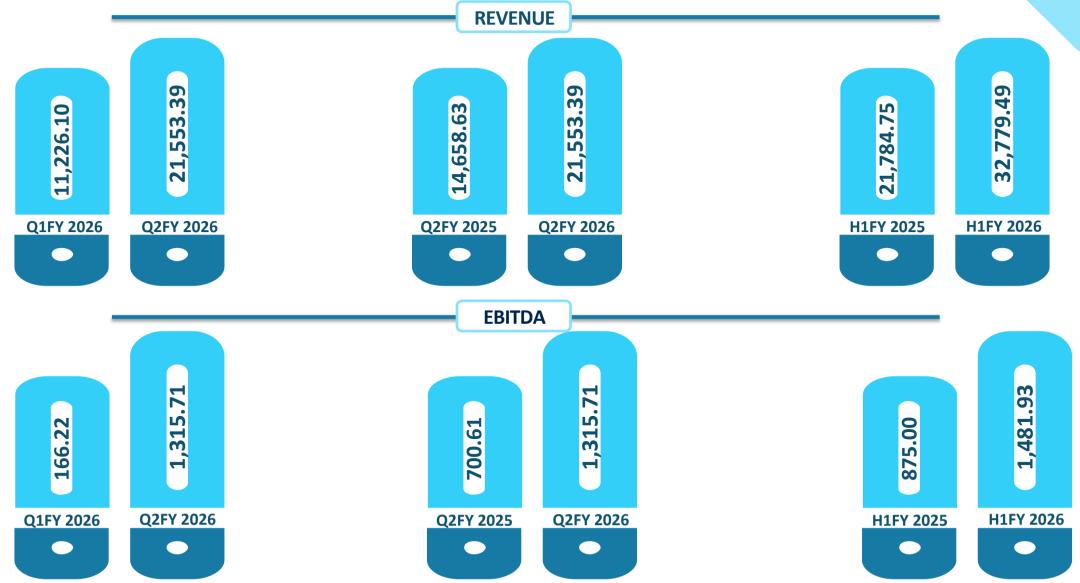


#### **Standalone Financial Highlights**

**Investors Presentation** 

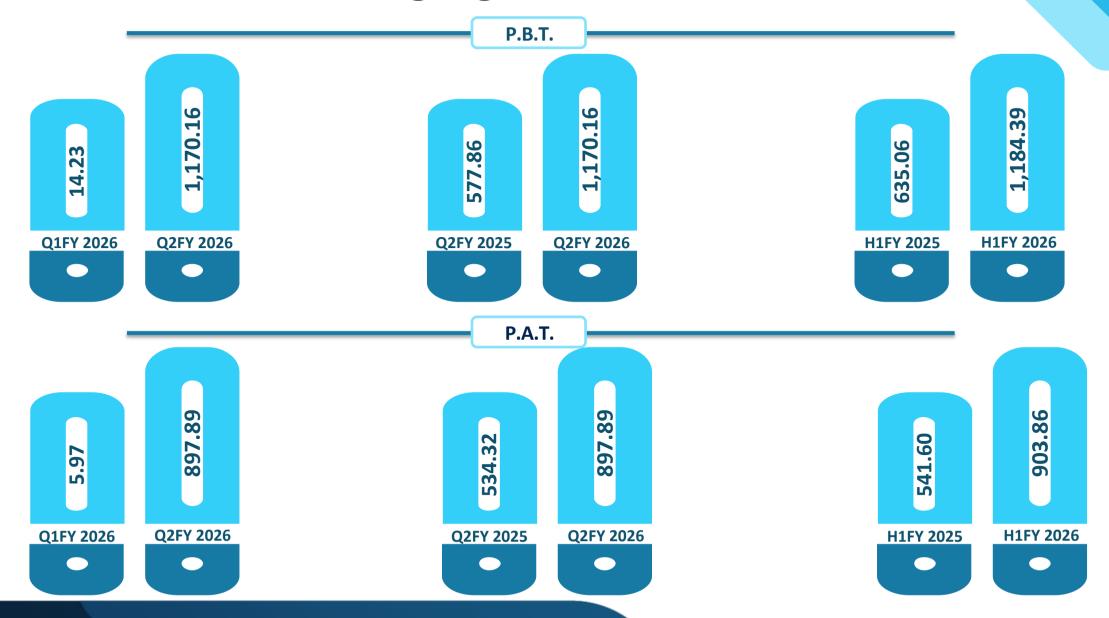


### **Consolidated Financial Highlights**



#### **Consolidated Financial Highlights**

**Investors Presentation** 



# Business Highlights Q2-H1 FY26



# Quaterly Financial Performance Standalone

					In Rupees Milli	on
PARTICULARS (INR Mn)	Q2-FY26	Q1-FY26	Q2FY26-o-Q1FY26	Q2-FY25	Q2FY26-o-Q2FY2	5
Operational Income	21,491.68	10,884.92	97.44%	13,666.09	57.26%	
Total Income	21,849.52	10,994.75	98.73%	13,779.87	58.56%	
EBITDA	723.22	179.06	303.90%	393.75	83.67%	
EBITDA Margins ( As % of Revenue)	3.37%	1.65%	502 BPS 1	2.88%	625 BPS	
P.B.T.	644.61	95.75	573.22%	345.49	86.58%	
P.A.T.	482.34	71.73	572.44%	251.30	91.94%	
P.A.T. Margins ( As % of Revenue)	2.24%	0.66%	290 BPS 1	1.84%	408 BPS	
Diluted EPS (INR)	0.96	0.14	585.71%	0.50	92.00%	

**Q2 Indicates to July.-Sep., Q1 Indicates to Apr.-Jun.** 

#### **YTD Financial Performance**

#### **Standalone**

In Rupees Million PARTICULARS (INR Mn) H1-FY26 Y-o-Y H1-FY25 **FY25 Operational Income** 57.13% 48,621.43 32,376.60 20,605.55 **Total Income** 57.83% 49,411.27 32.844.27 20.809.59 **EBITDA** 80.96% 1,170.26 902.28 498.61 **EBITDA Margins (As % of 521 BPS** 2.41% 2.79% 2.42% Revenue) P.B.T. 740.36 414.44 78.64% 908.24 P.A.T. 100.84% 601.73 554.07 275.88 P.A.T. Margins (As % of **305 BPS** 1.71% 1.34% 1.24% Revenue) **Diluted EPS (INR)** 1.11 0.55 101.82% 1.20

**H1 Indicates to Apr.-Sep.** 

# Quaterly Financial Performance Consolidated

					In Rupees Million
PARTICULARS (INR Mn)	Q2-FY26	Q1-FY26	Q-o-Q	Q2-FY25	Q2FY26-o-Q2FY25
Operational Income	21,553.39	11,226.10	91.99%	14,658.63	47.04%
Total Income	21,914.45	11,339.31	93.26%	14,780.28	48.27%
EBITDA	1,315.71	166.22	691.55%	700.61	87.79%
EBITDA Margins ( As % of Revenue)	6.10%	1.48%	758 BPS	4.78%	1088 BPS 1
P.B.T.	1,170.16	14.23	8,123.19%	577.86	102.50%
P.A.T.	897.89	5.97	14,940.03%	534.32	68.04%
P.A.T. Margins ( As % of Revenue)	4.17%	0.05%	422 BPS	3.65%	782 BPS
Diluted EPS (INR)	1.79	0.02	8,850.00%	1.04	72.12%

**Q2 Indicates to July.-Sep., Q1 Indicates to Apr.-Jun.** 

#### **YTD Financial Performance**

#### **Consolidated**

In	<b>Rupees</b>	Million

				ШКир
PARTICULARS (INR Mn)	H1-FY26	H1-FY25	Y-o-Y	FY25
Operational Income	32,779.49	21,784.75	50.47%	51,330.17
Total Income	33,253.76	22,001.84	51.14%	52,143.72
EBITDA	1,481.93	875.00	69.36%	1,834.93
EBITDA Margins ( As % of Revenue)	4.52%	4.02%	854 BPS <b>1</b>	3.57%
P.B.T.	1,184.39	635.06	86.50%	1,256.05
P.A.T.	903.86	541.60	66.89%	876.91
P.A.T. Margins ( As % of Revenue)	2.76%	2.49%	525 BPS <b>↑</b>	1.71%
Diluted EPS (INR)	1.81	1.06	70.75%	1.75

**H1 Indicates to Apr.-Sep.** 

# MARKET OVERVIEW

**Q2-H1 FY26** 





## Trusted Food Supply Partner in more than 40 Countries and Counting...



**Top 5 Exports Markets** 

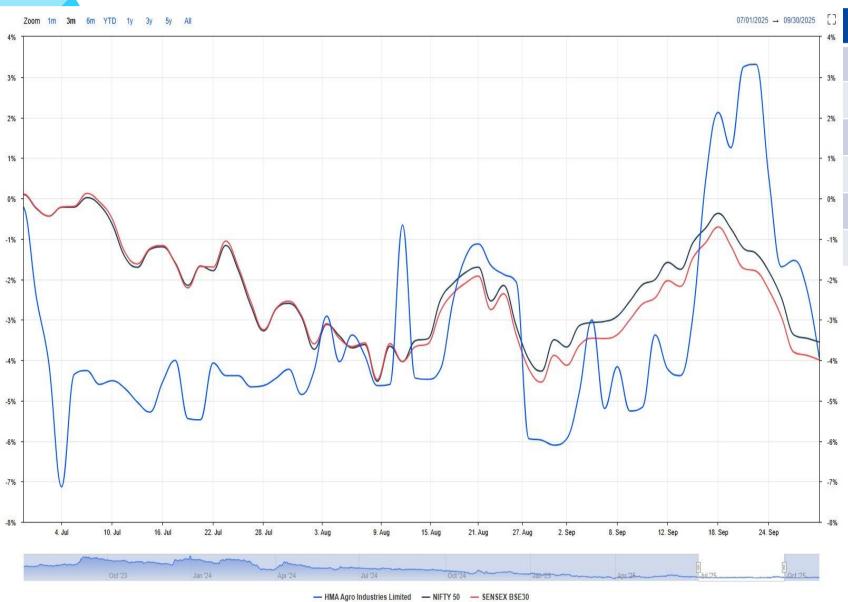
**Egypt** 

Vietnam Malaysia Saudi Arabia Iraq

#### **Our Esteemed Partners Across the Globe**

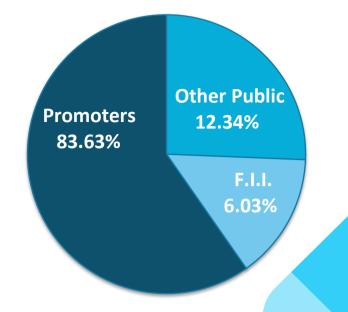


#### **Capital Market Data Quarterly Q2 FY26**



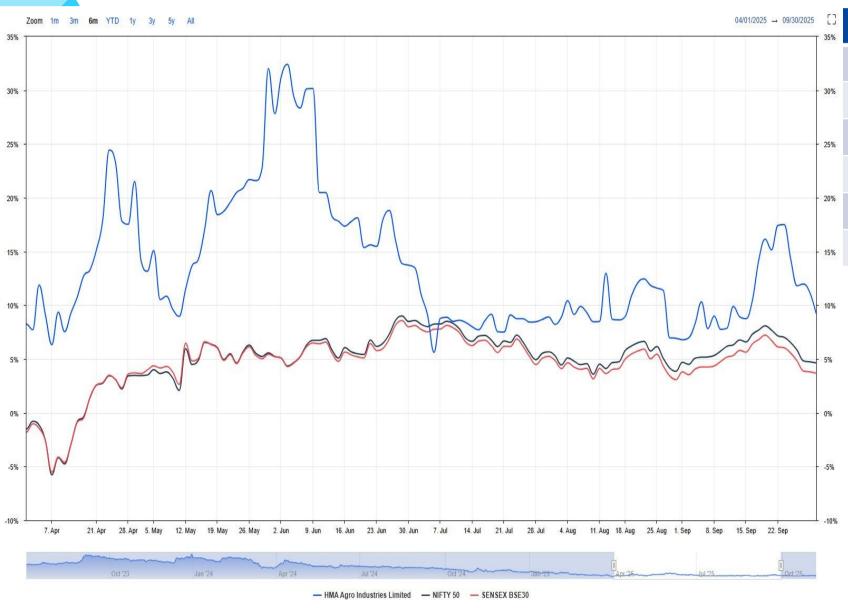
Price Data ( 30th Spet. 2025 )	INR	
Face Value	1.0	
Market Price	30.72	
Quarterly H/L	33.70/29.00	
Market Cap (Mn)	1,538.36Cr.	
Equity Shares Outstanding (Mn)	50.07Cr.	
Q2 Avg Trading Volume ('000)	3,10,904.00	

Shareholding Pattern as on 30th Sept., 2025



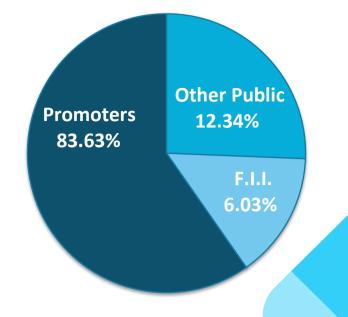
Share Price Movement (Up to 30 Sept., 2025) Based on NSE

#### **Capital Market Data Half Yearly 25-26**



Price Data ( 30th Spet. 2025 )	INR	
Face Value	1.0	
Market Price	30.72	
Half Yearly (H1) H/L	38.00/27.75	
Market Cap (Mn)	1,538.36Cr.	
Equity Shares Outstanding (Mn)	50.07Cr.	
H1 Avg Trading Volume ('000)	4,67,674.23	

Shareholding Pattern as on 30th Sept., 2025



Share Price Movement (Up to 30 Sept., 2025) Based on NSE

#### Manufacturing Excellence



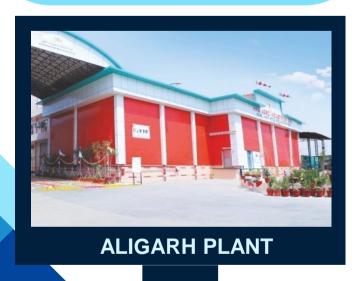
**Production Capacity:** 95 MT/ Dav **Location:** 6/1, 15-16, Talaspur Khurd, Tehsil Koil, Mathura Bye Pass Road, Aligarh - 202001, Uttar Pradesh. India

**Owned by:** HMA Agro Industries

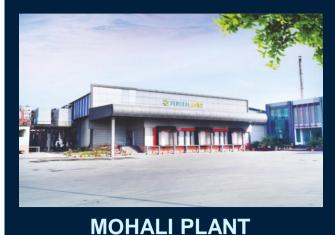
Limited

Current Status: Active and

Operational.



#### **Manufacturing Units**



**Production Capacity:** 380 MT/ Dav

Location: Village Behra, Hadbast No. 198, Tehsil Dera Bassi,

District Ajitgarh, Punjab - 140507,

India

Owned By: Federal Agro Industries Private Limited (subsidiary of HMA Agro Industries Ltd).- 60% ownership w.e.f April 2021).

Current Status: Active and Operational since FY 2014-15 **Production Capacity: 95 MT/** 

Dav

**Location:** Plot No. 293.295 & 297

Village Kuberpur. Tehsil -

Etmadpur, Agra 282006, Uttar

Pradesh. India

Owned Bv: M/s. HMA Food Export Private Limited (wholly owned subsidiary of HMA Agro Industries Ltd).

Current Status: Active and Operational since FY 2014-15.



**Production Capacity:** 190 MT/

Day

**Location:** Gunt No 160-161, Purna, Parbhani, Maharashtra -

431511, India

Owned by: M/s. Reliable Agro Foods (partnership firm in which HMA Agro Industries Ltd. is 95% partner (w.e.f November 2021).

Current Status: Active and Operational since FY 2016-17.



#### **Manufacturing Units**





**Production Capacity:** 570 MT/

Day

Location: Plot No. 129,23,24, 379, 125, 378, 17, 18, 19,21, 22, 123, 124, 126, 127, 25 at village at Ghatta Shamshabad, Teh Firozpur Jhirka, District Nuh, Haryana 122104 141

Owned By: United Farm Products Pvt. Ltd. (wholly owned subsidiary of HMA Agro Industries Ltd.) Current Status: Active and Operational since FY 2021. Production Capacity: 142.50 MT per

Location: D-1 & D-2, Site-1, UPSIDC Industrial Area, Unnao 209801, Uttar Pradesh. India

Owned By: AOV Exports Pvt. Ltd.\* (which currently conducts processing on a contractual basis exclusively for HMA Agro Industries Ltd.)

Current Status: The plant is active and operational since FY 2011-12. Our wholly owned subsidiary JFF Exports Pvt. Ltd. has recently entered into an agreement to acquire said plant from its current owner AOV Exports with all relevant assets. The government related approved transfer of plant assets is on going.



Location: A-40, UPSIDC,

Industrial Area, Leather

Technology Park

Banthar Unnao, Uttar Pradesh-

209801

(Owned by: HMA Leather

Export Pvt. Ltd).



#### **Manufacturing Units**





**Darling Pets Private Limited** 

Location: F-15, Sight-2, UPSIDC

Industrial Area

Unnao, Uttar Pradesh-209801

(Owned by Swastik Bone and Gelatines Pvt. Ltd).

JABALPUR, MADHYA PRADESH

Location Khasra No: 1618/3, Village

Hardua Kala

Majholi, Jabalpur, Madhya Pradesh-

483225

Owned By: HMA Natural Foods Pvt.

Ltd.

(Subsidiary of HMA Agro Industries

Ltd.).



#### Other Diversification / Manufacturing Units

#### **FISH PLANT**



- •Production Capacity: 150 MT/ Day
- •Location: M-7, Taloja MIDC, Punwill Raigarh, Maharastra 410208, India.
- •Plant on Lease: Taken By M/s. Gausia Cold Storage Pvt. Ltd. (Group Company of HMA Agro Industries Ltd.)
- •Current Status: Active and Operational since FY 2015-16.

#### **Manufacturing Prowess**

Production Capacity 1472 MT. @day



Recently upgraded facility by investing In plant and adding Automated latest Machinery & Equipments.



The equipment in meat processing refers to processing machines, components, systems used to cook, handle, package, prepare or store meat and meat products

# Manufacturing — Development — Integratrion Area

State-of-manufacturing facility spread across 6, City in Agra, Unnao, Punjab, Aligarh, Mewat & Prabhani also.



Fully integrated infrastructure for manufacturing & retailing with complete automation.

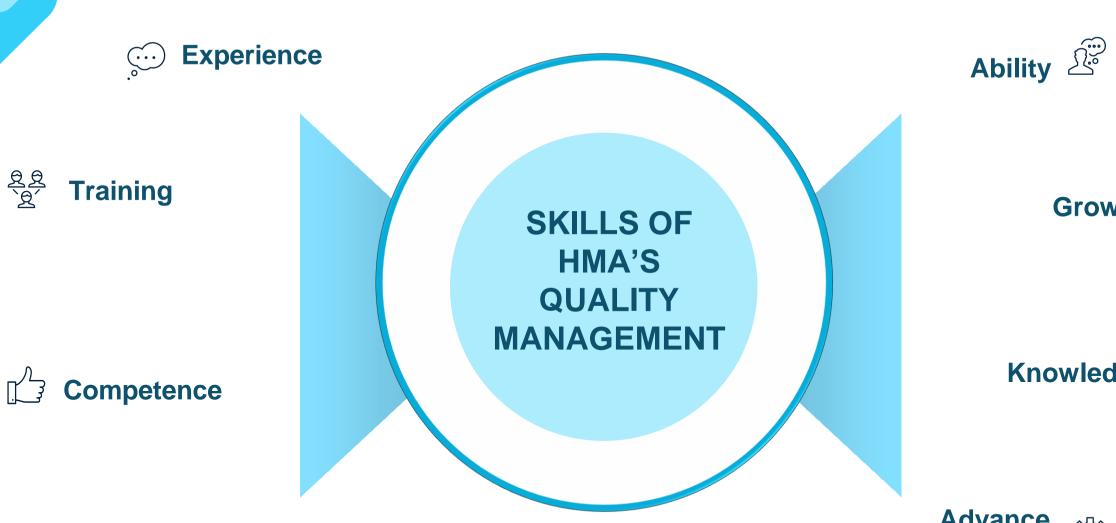


Quality

# Quality Control



#### **Quality Prowess**



Learning

Growth

Knowledge

**Advance Training** 

#### **Quality Section**



:The equipment in meat processing refers to processing machines, components, systems used to cook, handle, package, prepare or store meat and meat products



Market Research & Intelligence



:Fresh & frozen packing Hall- weighing balances; Blast freezers; Plate freezers; Metal detector; Shrink wrap machines, Strapping machines



Sampling



:Lair age - Treves & guarder rails for pens & walk ways, Slaughter Hall- Ritual rotating box (knocking box); Cutting saws (leg, brisket & Carcass)



Team of Production



:Rendering Unit- Pre-breaker; RM Cookers; Decanters; Tallow tanks; Screw conveyors; Hammer mill; Silos for intermediate & finished goods.



Approvals



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